



គម្រោងអភិវឌ្ឍន៍ត្រីស្រូវកម្ពុជា | SOLAR DRYER DOME

CAPFish CAPTURE

គម្រោងអភិវឌ្ឍន៍ត្រីស្រូវកម្ពុជា | Post-harvest Fisheries Development Project

ស៊ីម្មុនស្រីមី ហ្វីស៊ី ប្រូសេស៊ីង

THOUEUN SREY MY FISH PROCESSING ENTERPRISE

Has received the Solar Dryer Dome from the CAPFish Capture Project, co-funded by the European Union through VALUE CHAIN INVESTMENT SUPPORT (VCIS) to adopt green technology, upgrade business operations, and increase competitiveness.

សម្រាប់ព័ត៌មានបន្ថែមស្តីពី VCIS ។ ទស្សន៍ទាយបន្ថែមស្តីពី VCIS ។

UNIDO

SECOND CALL For Proposals!

VALUE CHAIN INVESTMENT SUPPORT (VCIS)

CAPFISH-Capture: Post-harvest Fisheries Development Project, co-funded by the European Union and implemented by the Fishery Administration and UNIDO, seeks Expressions of Interest from post-harvest fishery enterprises and their key input suppliers in Cambodia

1. VCIS OBJECTIVE

VCIS is a co-investment facility aiming to support eligible enterprises to upgrade their business operations, comply with food safety requirements and reach new markets. Through this support, the enterprises are expected to upgrade business operations, comply with food safety requirements, to improve competitiveness, reach new markets and deliver positive social, economic, and environmental impacts. VCIS is to be implemented through the Fast Track Scheme (round II).

During the first-round of VCIS-FTS, a total of 47 Expressions of Interest (EoI) were received. 39 EoIs were short-listed and supported by the business development service (BDS) provider to design tailored and value chain-specific business plans. The Multi-stakeholder Investment Committee, which included representatives from the Fisheries Administration, Cambodia Microfinance Association, Cambodia Food Manufacturer Association, and CAPFish project, approved 28 business plans for co-investment support from the project. The CAPFish project has been supporting these enterprises to implement their business plans via the provision of equipment and technical assistance on business development, food safety and hygiene compliance, environmental and social management planning (ESMP) and market linkages.

The VCIS matched EUR 1 million from the CAPFish project with EUR 1 million from 28 fishery enterprises. This enabled the enterprises to enhance their competitiveness and access new markets. As a result, they were able to create and retain more jobs and improve the quality and safety of their fishery products.





2. VCIS ELIGIBILITY

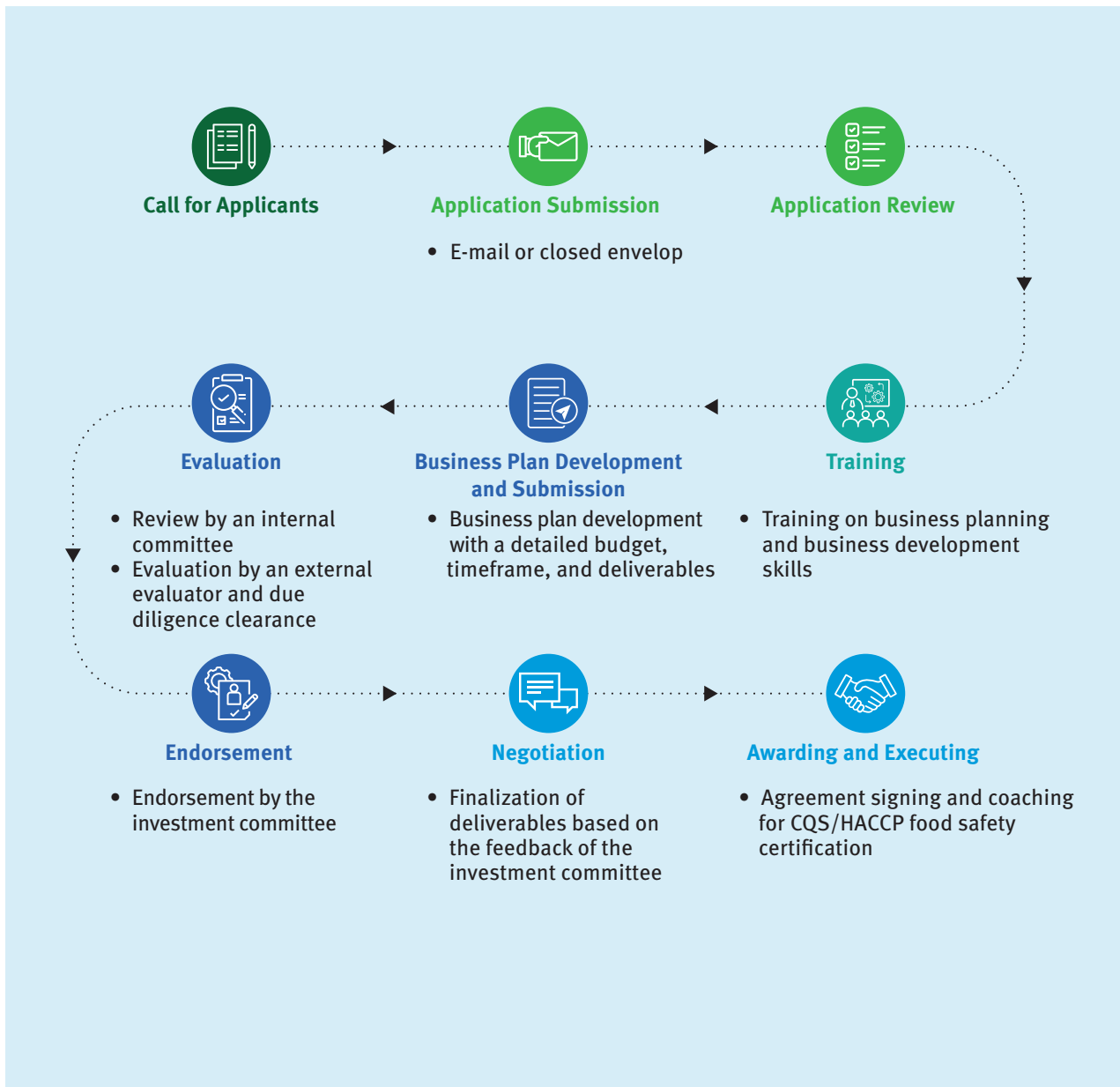
2.1. KEY ELIGIBILITY CRITERIA

- Cambodian private enterprise. Priority will be given to export-oriented enterprises, women-led businesses, youth entrepreneurs and entrepreneurs with disability.
- Entrepreneurs who have more than 2 years of experience and currently work as:
 - post-harvest fishery collectors, traders, wholesalers, distributors, processors, exporters, retail shop owners, business groups;
 - key post-harvest fishery input suppliers, for example, such as producers of ice or salt that collaborate with post-harvest fisheries.
- The proposed investment is directly related to development of the fish value chain in terms of improved productivity and efficiency, food safety and quality, competitiveness and access to new markets.
- Enterprise is registered or willing to register with Provincial Departments of Agriculture, Forestry and Fisheries and/or Provincial Departments of Industry, Science, Technology & Innovation and/or other public organization(s).
- Enterprise has required own contribution for VCIS and can show proof of funds that will be used within 6 months of getting the business plan approved and signing the VCIS agreement.
- Enterprise that applies (lead enterprise) must have at least 5 regular value chain (VC) actors, with at least 40 percent of them being women actors. The lead enterprise is encouraged to include at least one start-up or community fishery/producer group among their VC actors.
- Enterprises who received CAPFish Project support earlier can be eligible for this round of VCIS. The enterprises shall target export markets or apply for higher level of food safety certification with a new objective and plan for business upgrading. New co-investment from these enterprises is required.



3. VCIS PROCESS

The VCIS application and selection process includes the following key steps.





4. VCIS SUPPORT BY CAPFISH PROJECT













4.1. Technical Support

Technical assistance on business plan development, business upgrading, food safety and market linkages. Provision of technical assistance will be supported by Business Development Service (BDS) providers trained by the CAPFish Project and other consultants.

4.2. Investment (Equipment) Support

Investment support in the form of equipment specified in the list of eligible equipment (Annex II). The lead enterprise and his/her VC actors will select necessary equipment items and include them in his/her business plans.

4.3. VCIS Windows

Window 1	Window 2
 <p>MICRO & SMALL ENTERPRISES, INCLUDING PROCESSOR GROUPS</p>	 <p>MEDIUM & LARGE ENTERPRISES</p>
<p>CAPFish Project support for lead enterprise:</p> <div style="display: flex; justify-content: space-around;"> <div data-bbox="207 712 454 929">  <p>70% Support to 70% of the investment in the form of equipment;</p> </div> <div data-bbox="518 712 774 929">  <p>Up to USD 30,000-worth equipment.</p> </div> </div>	<p>CAPFish Project support for lead enterprise:</p> <div style="display: flex; justify-content: space-around;"> <div data-bbox="837 712 1093 929">  <p>50% 50% of the investment in the form of equipment;</p> </div> <div data-bbox="1125 712 1380 929">  <p>Up to USD 100,000-worth equipment.</p> </div> </div>
<p>Lead enterprise co-investment:</p> <div data-bbox="239 1086 734 1198">  <p>30% in cash/in kind/Credit (including civil constructions)</p> </div> <p>Note: 30% of total owned investment required in cash</p>	<p>Lead enterprise co-investment:</p> <div data-bbox="861 1075 1340 1187">  <p>50% in cash/in kind/Credit (including civil constructions)</p> </div> <p>Note: 30% of total owned investment required in cash</p>
<p>CAPFish Project support for VC actors of lead enterprise:</p> <div data-bbox="247 1444 750 1579">  <ul style="list-style-type: none"> Each VC supporting actor can receive up to USD 2,000-worth equipment. </div> <p>VC actor shall provide 50% in-kind contribution</p>	<p>CAPFish Project support for VC actors of lead enterprise:</p> <div data-bbox="877 1433 1340 1568">  <ul style="list-style-type: none"> Each VC supporting actor can receive up to USD 4,000-worth equipment. </div> <p>VC actor shall provide 50% in-kind contribution</p>
<div data-bbox="215 1736 351 1848">  </div> <p>Duration of VCIS Agreement is 6-12 months starting from agreement signing date, not to exceed the Project duration.</p>	
<div data-bbox="215 1870 343 1982">  </div> <p>Equipment will be procured and delivered as per UNIDO procurement regulations.</p>	

4.4. VCIS non-eligible investments

- VCIS does not provide following support:
- Working capital (e.g., purchasing stock of both fresh and semi-process products).
- Construction works, including refurbishment and renovation.
- Means of transport, such as trucks, cars, motorbikes, fishing boats, etc.
- Any raw materials.
- Aquaculture and fishing equipment.
- Bank fees.
- Registration fees.
- Salaries.
- Any other support not mentioned in 4.2 and in the list of eligible equipment.



5. IMPORTANT DATES AND NEXT STEPS

- Application submission deadline is 31 August 2023. Submission deadline extension is subject to fund availability and Project extension.
- Applications will be screened and reviewed on a rolling basis.
- Once Applications is approved, the CAPFish Project team and a qualified applicant will agree on timeline for training and support for business plan development, business plan evaluation and endorsement, VCIS agreement signing, provision of equipment and food safety coaching.



6. HOW TO APPLY

The CAPFish Project looks forward to receiving your Applications. The interested enterprises should send the Applications to the CAPFish Project (CAPFish-Cambodia@unido.org) or to CAPFish Project Office, Address: 186, Noromdom Boulevard, Phnom Penh, Cambodia before the last date, **31 August 2023**.