Research article



# Appropriate Extension Approaches in Disseminating Livestock Production Technology in Cambodia

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**Abstract** Understanding the current local livestock-disseminating approaches was very crucial for the study to present an extension work plan by a technical staff with specific discussion on the framework in identifying the appropriate extension approaches suitable to Cambodia's local situation. Primary data were collected using a structured, comparative criteria-guided questionnaire from 7 interviewees within 4 purposively-selected extension institutions. Regarding the comparative criteria for applicable and strongly applicable utilization of extension approaches, livestock technology extension approaches in Cambodia tended to range from the top-down general agriculture to more bottom-up, participatory approaches based on its frequency of all its characteristics. The most applicable livestock extension approach was participatory integrated with farming systems development, cost sharing, project, and education institution because the growth in overseas-donored development aids created a desire for more decentralized, participatory extension approach. Therefore, the diffusion of livestock technology from Cambodian local farmers increasing farmer livestock production perhaps thereby farmer livelihood would be increased using the participatory approach integrated with others. The planning key points for disseminating livestock technology was also based on the strongly applicable participatory approach.

**Keywords** extension approaches, livestock production technology, Cambodia

# INTRODUCTION

To increase livestock production, it seems to be extremely important to keep farmers in updated information regarding various production process and marketing practices. Inadequate access of developing-country farmers to relevant livestock information/technology has an effect on all livestock subsectors and different stages of livestock production. The livestock technology dissemination therefore is very important for improved smallholder farmer livestock production and consequently increased farmily income (Khan et al., 2014; Sani et al., 2014). In Cambodia, pluralistically-characterised agricultural extension (Mak, 2012; MAFF, 2015) is a key mean to increase farmer crop and livestock production thereby generating farmer income (Axinn, 1988; Touch, 2000; Millar, 2009; Christoplos, 2010; Mak, 2012; Khan et al., 2014; Sani et al., 2014). Many approaches to technology dissemination have also been developed and used in both public and private extension services, and

those run by non-governmental organizations in the developing countries (Davis, 2004; Lukuya et al., 2012; Mak, 2012; Khan et al., 2014; MAFF, 2015) such as Cambodia (Mak, 2012; MAFF, 2015). This effort could be contributed by technical personnel becoming the subject matter specialists of their own generated technologies (Blalock, 1963; Fetsch et al., 2010; Patil and Kokate, 2011; Kahan, 2013). However, if the new specific generated knowledge could not be diffused to the end consumers especially, livestock farmers without any appropriate, efficient extension approach and with insufficient combined efforts from all extension provider institutions despite many approaches used in those institutions (Axinn, 1988; Davis, 2004; Lukuya et al., 2012; Mak, 2012; Khan et al., 2014), such the technology is not practically applied and has no value. Consequently, one or more effective livestock extension approach (es) is required to deliver new technologies to farmers in Cambodia and thereby the considerable focus of currently local approaches/methods of disseminating the livestock information to Cambodian farmers is very important to determine if the information of improving livestock production will be able to be disseminated to the right farmers at the right time.

## **OBJECTIVE**

The study was conducted to present only an extension work plan by the technical staff affiliating to the livestock production institution with specific discussion on the framework in analysing the suitability of an appropriate extension approach in Cambodia's local situation.

## **METHODOLOGY**

**Data Collection:** Secodary and primary data were collected. The latter was collected at a period of April 2015 using a structured questionnaire from 7 key informants each of whom it took around 1 hour for interviewing, within purposively-sampled 4 extension institutions (Royal University of Agriculture, Department of Animal Health and Production, Centre for Livestock and Agricultural Development, and Centre for Study and Development in Agriculture) based on their most potential activities of livestock extension and availability in Cambodia. The questionnaire was guided by 6 of 7 comparative criteria introduced by Axinn (1988) in identifying the appropriate extension approach in Cambodia. The considered criteria with their individual indicators included program (C1), clientele (C2), field personnel (C3), financial requirements (C4), organizational structure (C5), and leadrship characteristics (C6); and 2 key important options (Applicable or Strongly Applicable) to be selected by the interviewee (Table 1 and Table 2).

**Data Analysis:** Using Axinn's (1988) comparative analysis as framework of the eight extension approaches (Table 3), analysis of responses indicated which approaches were most likely to fit the condition of Cambodia. For each comparative indicator (denoting contrasting local conditions), an interviewee responds by answering either, "Applicable" or "Strongly Applicable" which was counted and calculated as percentage. The analysis of the gathered information was based on the descriptive criteria given. The highest percentage for each criterion indicated the most likely appropriate extension approaches that could be used in disseminating the generated livestock technologies from the research studies.

# RESULTS AND DISCUSSION

Table 1 shows that all pairs of comparative indicators exception with a few pair of the Axinn's comparative criteria were practiced in Cambodia. Table 2 shows that best fit extension approach (es) based on the analysed indicators of each criterion should be noticeable in the study. At least the applicable indicator with higher percentage of the study can be considered as one indicator of each approach given (Axinn, 1988).

Table 1 Analysed livestock extension approaches using Axinn's descriptive criteria considered

Nationally oriented scope   Mationally oriented   Mational					
Nationally oriented scope   429		Descriptions of Criteria (with comparative sub-components or indicator)			
Provincial oriented scope (including district, commune, or village)   14.3   85.7					
To the content of t	$\begin{array}{c} \textit{Program} \\ (CI) \end{array}$				
Coal to increase livestock production for farmer family and national consumptions   0.0				85.7	
Change the extension messages in response to feedback from rural villages   28.6   71.4					
Prioritize on lifting social standards and livestock technology also   42.9   57.1					
Prioritize on lifting social standards and livestock technology also   42.9   57.1					
Prioritize on lifting social standards and livestock technology also   42.9   57.1				0.0	
Prioritize on lifting social standards and livestock technology also   42.9   57.1					
Technical information decided upon by people outside the local rural village					
A simple standardized technical message   71.4   14.3			28.6		
Wide-ranging extension message to meet local needs and interests   28.6   71.4		Technical information decided upon by people outside the local rural village		14.3	
Focused on larger, commercial, single livestock producers   42.9   14.3   14.3   15.0		A simple standardized technical message	71.4	14.3	
Focused on broader range of people including poor farmers   14.3   85.7		Wide-ranging extension message to meet local needs and interests		71.4	
To likely deal with male, female and youth farmers   28.6   0.0   100.0			42.9	14.3	
To likely deal with male, female and youth farmers   28.6   0.0   100.0			14.3	85.7	
To most likely deal with male, female and youth farmers   0.0   28.6	. 0		28.6		
Target clientele at national level   Target clientele at national level   Target clientele in limited areas within Cambodia   14.3   71.4   28.6   Target clientele in limited areas within Cambodia   14.3   71.4   Field personnel from outsiders   14.3   85.7   28.6   Field personnel from insiders   14.3   85.7   28.6   Field personnel pay the salary   57.1   28.6   71.4   71.5	utel 2)		0.0	100.0	
Target clientele at national level   Target clientele at national level   Target clientele in limited areas within Cambodia   14.3   71.4   28.6   Target clientele in limited areas within Cambodia   14.3   71.4   Field personnel from outsiders   14.3   85.7   28.6   Field personnel from insiders   14.3   85.7   28.6   Field personnel pay the salary   57.1   28.6   71.4   71.5	C fe		28.6		
Target clientele in limited areas within Cambodia	$\mathcal{C}$				
Target clientele in limited areas within Cambodia   14.3   71.4					
Field personnel from outsiders					
Field personnel from insiders	-		57.1	28.6	
Central government pay the salary					
Local government pay the salary   28.6   71.4     High level of education of the field personnel (under Bachelor's Degree)   28.6   71.4     High level of education of the field personnel (under Bachelor's Degree)   28.6   71.4     Likely to include women and men as personnel   0.0   100.0     Not likely to include women as personnel   14.3   14.3     Extension personnel likely to transfer frequently from post to post   28.6   71.4     Extension personnel likely to transfer frequently from post to post   28.6   71.4     Extension personnel likely to transfer frequently from post to post   28.6   71.4     Extension personnel likely to transfer frequently from post to post   28.6   71.1     Extension personnel likely to transfer frequently from post to post   28.6   71.4     Extension personnel likely to transfer frequently from post to post   28.6   71.1     Personnel with contractor/temporary status   57.1   42.9     Provide jobs for urban educated unemployed   28.6   71.4     Provide jobs for transportation support   71.4   28.6     Provide farmer lamily high cost for producing livestock   42.9   28.6     Provide farmer lamily high cost for producing livestock   42.9   28.6     Provide farmer lamily high cost for producing livestock   57.1   42.9     Provide farmer low cost for transportation   57.1   42.9     Major support from central government   85.7   0.0     Support from other sources   14.3   85.7     Tends to fit decentralization of control of organization   42.9   0.0     Tends to fit decentralization of control of organization   42.9   0.0     Tends to fit decentralization of control of organization   42.9   0.0     Tends to fit decentralization of control of organization   42.9   0.0     Require high participation of rural people to be served   0.0   0.0					
High level of education of the field personnel   42.9   42.9   42.9   14.3   1.0					
Extension personnel likely to remain at post for longer periods of time   57.1   28.6	na			42.9	
Extension personnel likely to remain at post for longer periods of time   57.1   28.6	rso (				
Extension personnel likely to remain at post for longer periods of time   57.1   28.6	$\mathcal{C}_{\mathcal{B}}$				
Extension personnel likely to remain at post for longer periods of time   57.1   28.6	Field (				
Extension personnel likely to remain at post for longer periods of time Personnel with permanent status Personnel with permanent status Personnel with contractor/temporary status Provide jobs for urban educated unemployed Provide jobs for rural trained people Incur high cost for information support Incur low cost for information support Provide farmer family high cost for producing livestock Provide farmer low cost for transportation From the cost for transportation From the cost for transportation Provide farmer low cost for producing livestock Provid				71 A	
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To address broader rural development fields 28.6 57.1	$\Gamma\epsilon$				
		To address broader rural development fields	28.6	57.1	

The higher rate of responses on the strong applicable indicators of the C1 (Tables 1 2) indicated that PA would be commonly used for extesnion probably due to the limited funds and different projects of the institutions, and farmers' insufficient access to export business. It is also caused likely by the integration of the to-be-disseminated technologies generated by subject matter specialists (SMS) and the knowledge interest of farmers, and it requires the masses of extension messages (e.g. specific livestock knowledge with human health and farmer needs) without being so far from the planned goal.

Additionally, analyzing the indicators of the C2 and C3 (Tables 1 and 2), PA, FSD, T&V, PR, and/or CSH would be utilized within the studied institutions due to the more applicable tendency for the extension dealing with a multitude of stakeholders at limited areas; local insiders employed as field personnel; both gender, permanent personel with low qualification; frequently personnel transferring; and the personnel salary from the local government (Table 1). This may be based on the extension consideration for poor smallholder farmers at specific areas as priority of projects funded by the jointly national and international supports.

The analyzed indicators of C4, C5 and C6 (Table 1) also refered the PA (as the most common), GA, T&V, FSD, CSH, CA, EI, and/or CS as the commonly used approaches (Table 2) explained by the strong applicable tendency for supports of extension finance from other sources (e.g. loans, international funds and projects), provision of more job opportunities for the urban educated students, decentralization control, SMS emphasis, high rural participation, local authority as leadership, professional organization, and solutions for broader rural development fields (Table 1). This would be also based on the more sufficient and efficient international funding projects jointly with the national funds which is not only extension supportive source, and the urban educational institutions with more available facilities produces the more qualified personnel for the extension. Being applicable was more likely for incurring the low cost for the information support and farmers producing livestock (Table 1).

Regarding the studied criteria, livestock technology extension approaches tended to range from the top-down general agriculture to more bottom-up, decentralized, participatory approaches in Cambodia. However, the latter was more applicably used to disseminate the knowledge to farmers because the extension supports and personnel payment were mostly from local government with other sources and the growth in development aids from oversea donors created a more desire for such the approaches (Touch, 2000; Race and Millar, 2008; Mak, 2012). The strongly-applicable livestock extension approaches also tended to be the agricultural extension participatory and the cost sharing (6 criteria), the farming systems development (4 criteria), the education institution (3 criteria); and the general agricultural extension project, the commodity specialized (1 criterion). This indicated that there were current combination of livestock extension approaches in Cambodia which was similar to the utilization of extension approaches in Ghana (DAES, 2011) and other studies (Quizon et al., 2000; Touch, 2000; Mak, 2012). Not only an approach can success in the livestock technology dissemination, but at least 2 various approaches are jointly used; the dissemination is for more than one specific circumstance; and the advantages of one extension approach in a circumstance could provide disadvantages in another (Axinn, 1988; Rivera et al., 2001; Rivera and Quamar, 2003).

Understanding the mentioned extension approaches, prior to dissemination of the survey and experimental-generated livestock technology/knowledge to specific local Cambodian farmers, the key points to be considered and planned were (Rivera et al., 2001; Millar, 2009; Mak, 2012; MAFF, 2015) 1) conducting pre-study (feasibility study) on a specific areas (national, provincial, district, commune or village levels) to understand mainly key needs and interests of local farmers; 2) using livestock technology extension participatory approaches combined with others; 3) specifying livestock knowledge for the respectively specific livestock farmes/groups (e.g. associations or community-based organizations) in the specific areas with sufficient availabilities and resources for livestock production; 4) conducting the dissemination with supports from extenal donors or projects especially in a large scope of the extension; and 5) empolying the qualified local or outside field personnel with communication skills and close relationship with farmers.

Table 2 Matrix of Axinn's descriptive criteria for the 8 extension approaches

Criteria for Extension Approaches (with indicators)		Extension Approaches *								
		GA	CS	T&V	PA	PR	FSD	CSH	EI	
	Life quality focus				X			X		
	Responsive to feedback				X		X	X		
	Flexible message				X	X	X	X	X	
Program (C1)	Goal to increase farmer family consumption				X					
70g C	Production goals	X	X					X		
1	Outside information				X	X		X	X	
	Area or provincial scope		X		X	X	X			
	National scope	X								
le	Spread status				X		X	XX		
Clientele (C2)	Men, women, youth				X		X	X	X	
Zie C	Narrow focus				X		X	X	X	
	Area target		X	X	X	X	X	X	X	
r	Broad staff base				X					
Field Personal (C3)	Temporary	X	X				X	X		
Pers (C3)	Frequent transfer	X		X		X	X		X	
d P (C	High training	X		X				X		
riel	Local salary				X			X		
7	Outside origin	X		X				X		
	Low information	X	X		X		X	X		
n ent	Low transport	X	X		X		X	X		
nanci uirem (C4)	Urban source	X	X	X			X			
Financial tequiremen (C4)	Low cost				X			X	X	
Financial Requirement (C4)	Other funds	X	X	X	X	X	X	X	X	
,	Central funds	X	X	X	X	X	X	X	X	
Structure (C5)	High participation				X		X	X		
	Media prominent				X				X	
ructu (C5)	Specialists emphasized	X	х	X			X		x	
S	Decentralized				X			X	X	
Leade rship (C6)	Professional origin	X	Х	X						
	Broad representation				х		X	X	Х	
	Local origin				X			X		

<sup>\*</sup> Eight extension approaches identified by Axinn (1988) including General Agriculture (GA), Commodity Specialized (CS), Training & Visit (T&V), Extension Participatory (PA), Project (PR), Farming System Development (FSD), Cost Sharing (CSH), and Educational Institution (EI). Additionally, "XX" is strongly applicable and "X" is applicable.

# **CONCLUSION**

Livestock production can increase as farmers adopt and practice the new introduced knowledge. In livestock extension organizations, at least 2 different extension approaches were used concurrently to disseminate new knowledge and technology generated by researchers to Cambodian farmers while using the participatory approach would be optimum.

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